## Saving and Spending Grade

Saving is a decision not to spend your money today. Saving is deferring gratification into the future. Many individuals in the nation indicate that they have incomes that are nearly equal to the costs of their basic necessities-food, housing, clothing and transportation. Saving is hard to do for folks in this situation. Other individuals are spending more than their income, often by going into debt. Of course, retirees spend more than they earn by living off their savings and social security.

A recent Federal Reserve study indicates that more than half of adults in the United States are not saving, and lower-income adults are more likely to have spending exceed income than higher-income adults:

| Spending Relative to Income Over the Past 12 Months | Percent of Adults |
| :--- | :---: |
| Saving—spent less than income | $48 \%$ |
| Paycheck to Paycheck—spending equals income | $31 \%$ |
| Spending Exceeds Income | $15 \%$ |
| No Income at All | $6 \%$ |

Source: Federal Reserve Board, Report on the Economic Well-Being of U.S. Households in 2015

This Federal Reserve report also notes that when retirement savings, like $401(\mathrm{k})$ plans, are included the savings rate increases to 68 percent. Of those who report they are saving, 40 percent indicated that they are saving less than 5 percent of income and two-thirds are saving less than 10 percent. Many financial planners recommend a rainy-day fund at least equal to three months of your expenses plus saving 10 to 15 percent of your income for retirement. These survey results indicate that Americans are not saving as much as they should to protect themselves from a catastrophic event and for their retirement.

Everyone needs a rainy-day fund. Nearly one in five adults had a financial hardship over the past year, but only 47 percent had set aside emergency funds. The lack of a financial safety net is problematic. More than quarter of adults surveyed report that they have forgone medical treatment because of their inability to pay for the needed medical care.

When asked whether they could pay, using cash or money in a checking account, for a $\$ 400$ emergency, just over half of adults in the report indicated that they could do so. Forty-six percent indicated that they could not pay for such an expense and would need to borrow or sell something to do so.

More than half of parents are saving for college for their children, according to a Sallie Mae report. Surprisingly, only 37 percent of parents are taking advantage of the tax savings offered by a 529 college savings plan according to this survey. Many ( 61 percent) use taxable general savings accounts for their college savings. According to a $\underline{2012}$ GAO report on 529 plans, many families do not understand how 529 plans work.

The Saving and Spending grade also measures how often adults use bank overdrafts-basically your bank allows you to overdraw your account for a fee, which is typically $\$ 35$. The Pew Charitable Trusts notes in a recent report that a small portion of bank account holders pay for most of the overdraft fees charged by banks. The Consumer Financial Protection Bureau noted that if someone borrowed $\$ 24$ for only three days and paid an overdraft fee of $\$ 34$, the cost of that short-term loan would be an annual percentage rate of 17,000 percent. Moeb Services notes that banks collected $\$ 32$ billion in overdraft fees in 2015.

The Saving and Spending section of this report also looks at the percent of adults who are unbanked or underbanked. Unbanked individuals are much more likely to use expensive alternative financial services, like money orders,
pawnshop loans, auto title loans, check cashing services and payday loans. Not surprisingly, being fully banked is tied to income; the higher your income level the more likely you are to be fully banked. This section of the report also looks at the percentage of adults who take retirement plan hardship withdrawals and have a budget.

The states with the best and worst Saving and Spending grades are listed below:

| Top 10 States | Bottom $\mathbf{1 0}$ States |
| :--- | :--- |
| Minnesota | Alabama |
| North Dakota | Georgia |
| New Hampshire | Missouri |
| lowa | West Virginia |
| Utah | Kentucky |
| Wisconsin | New Mexico |
| South Dakota | Arkansas |
| Massachusetts | Louisiana |
| Connecticut | Oklahoma |
| Maine | Mississippi |

The Saving and Spending subcategory grade consists of the equal weighting of the following nine data point grades (an 11.11 percent weighting for each data point):

## Percentage of Adults Spending Less Than Their Income:

Best State - Iowa: 45.91\% U.S.: 40.48\% Worst State — Oklahoma: 35.23

## Percentage of Adults Who Do Not Have an Emergency Fund:

Best State - North Dakota: 40.87\% U.S.: 49.57\% Worst State - West Virginia: 59.20\%

## Percentage of Adults Who Do Not Use Banks:

| Best State - Alaska: $1.9 \%$ | U.S.: $7.7 \%$ | Worst State - Mississippi: $14.5 \%$ |
| :--- | :--- | :--- |

Percentage of Adults Who Are Underbanked: those with a bank account but also have used money orders, check cashing, remittances, payday loans, etc., in the past 12 months.
Best State - Wisconsin: 10.4\% U.S.: 20.0\% Worst State - Mississippi: 32.8\%

## Percentage of Adults Saving for Children's College Education:

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Best State - New York: 52.56% U.S.: 41.02% Worst State - West Virginia: 26.64%
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## Percentage of Adults Who Occasionally Overdraw Their Checking Account:

Best State - Minnesota: $11.54 \% \quad$ U.S.: $18.90 \% \quad$ Worst State — Mississippi: 25.18\%

Percentage of Adults Who Could Come Up with $\$ 2000$ in an Emergency:
Best State — North Dakota: 52.61\% U.S.: 39.43\% Worst State — North Carolina: 30.43\%

Percentage of Adults Who Have a Household Budget:
Best State — Idaho: 65.27\% U.S.: 56.03\% Worst State - South Dakota: 49.72\%

Percentage of Adults Who Have Taken a Hardship Withdrawal from Their Retirement Account:

$$
\text { Best State - Vermont: } 0.91 \% \quad \text { U.S.: } 10.47 \% \quad \text { Worst State — Florida: } 20.60 \%
$$

## Savings and Spending




Saving for Children's College Education


Made a Hardship Withdrawal from Retirement Account


Does Not Have an
Emergency Fund


Overdraws Checking Account Occasionally



Could Come Up with
$\$ 2000$ in an Emergency


Underbanked


Household has a Budget


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| STATES ALPHABETICALLY |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Spend less than Income | Does not have an emergency fund | Unbanked | Underbanked | Saving for Children's College | Overdraws checking account occasionally | Could come up with $\$ 2,000$ in an emergency | Has a household budget |
| Alabama | D | D+ | C | D+ | D+ | B | D- | B+ |
| Alaska | C+ | C+ | A+ | B- | B+ | C- | B+ | D |
| Arizona | D- | D+ | D- | B | C- | B | C- | A- |
| Arkansas | D- | C+ | D- | D+ | C | D- | D+ | B- |
| California | C | A- | C+ | B | A | C | C | B+ |
| Colorado | F | C+ | B | B | A+ | D- | C | B+ |
| Connecticut | A- | B | B | A- | B | B- | C+ | D+ |
| Delaware | B | C+ | B | B | C | D | C+ | F |
| Florida | C- | B | B | B- | B | C- | D+ | C |
| Georgia | B- | B- | D+ | D | B | D | D- | B- |
| Hawaii | C | A- | A | B- | C- | C+ | A | F |
| Idaho | B+ | D+ | B+ | B- | D | C+ | C | A+ |
| Illinois | C- | B | B- | A- | B- | B | C | F |
| Indiana | D+ | C- | B- | B | C+ | C | C- | C- |
| lowa | A+ | B | A- | A- | B- | B+ | B | F |
| Kansas | D- | C | B | C | B- | C+ | C- | C |
| Kentucky | F | C | C- | C | D+ | C | D | C- |
| Louisiana | D+ | D+ | F | C- | F | C- | F | C- |
| Maine | C+ | D | A+ | B- | C | B+ | B- | B- |
| Maryland | A | C+ | B+ | C- | A- | C+ | C | D |
| Massachusetts | A | B+ | B | B | B | B | C | F |
| Michigan | C+ | C+ | B | B | B | B | C- | C |
| Minnesota | A- | A- | A | A | C+ | A+ | A | D |
| Mississippi | D | D- | F | F | F | F | D- | D |
| Missouri | D | D | C | C+ | C | C | D+ | D |
| Montana | C | D | B | B | C- | A- | B+ | D+ |
| Nebraska | B- | B | B | B- | D | A | B- | D- |
| Nevada | D+ | B | C+ | C- | C+ | B- | C | A- |
| New Hampshire | C | A- | A | A- | B | A | B+ | C |
| New Jersey | B- | A- | C+ | B- | B+ | C | C | D |
| New Mexico | C- | D+ | D+ | C | D | F | D+ | D+ |
| New York | B- | A- | C | B- | A+ | C- | C- | D+ |
| North Carolina | D | C- | C | C+ | C- | B- | F | B |
| North Dakota | A | A+ | A | B- | C | A+ | A+ | F |
| Ohio | B | C- | B- | B- | B | B | D+ | C- |
| Oklahoma | F | F | D+ | C | C- | F | D- | C- |
| Oregon | D | C- | A- | B | B- | D | C- | B |
| Pennsylvania | C+ | B | B+ | C | C- | C | C- | C- |
| Rhode Island | D- | B | B | A- | B+ | C+ | C | C- |
| South Carolina | C | C | D+ | D+ | C- | C | C- | C |
| South Dakota | C+ | B+ | A- | B- | B- | A- | A | F |
| Tennessee | C- | D | C- | B | D | C+ | D+ | B |
| Texas | C+ | C | D+ | D | B- | B- | D | B |
| Utah | B | D+ | A | A | B | C | C | A- |
| Vermont | D- | C | A | B+ | D+ | B+ | A | D |
| Virginia | B+ | C+ | B | B- | A- | C+ | C+ | C+ |
| Washington | C- | B- | A- | B | C+ | B- | C | C+ |
| West Virginia | D+ | F | D+ | B- | F | C | D | C- |
| Wisconsin | B | C | B+ | A+ | B | B+ | C- | D+ |
| Wyoming | A- | B- | B | C+ | D | B- | A+ | C- |
| United States | C+ | C+ | C+ | B- | C+ | C | C | C |

Savings and Spending (continued)

| STATES ALPHABETICALLY |  |  |  |  | STATES BY GRADE |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Has Taken a Hardship Withdrawal from Retirement Account | Averaged <br> Saving and Spending Grade | Adjusted Linear Curve Grade | Summary Grades |  | Averaged <br> Saving and Spending Grade | Adjusted Linear Curve Grade | Summary Grade |
| Alabama | C+ | 73.25 | 75.24 | C | Minnesota | 89.37 | 100.00 | A+ |
| Alaska | B | 81.79 | 88.36 | B+ | North Dakota | 89.21 | 99.75 | A+ |
| Arizona | C | 74.79 | 77.61 | C+ | New Hampshire | 87.83 | 97.63 | A+ |
| Arkansas | D | 69.20 | 69.02 | D+ | lowa | 85.93 | 94.72 | A |
| California | F | 80.26 | 86.01 | B | Utah | 84.31 | 92.23 | A- |
| Colorado | C- | 78.03 | 82.58 | B- | Wisconsin | 83.89 | 91.58 | A- |
| Connecticut | C+ | 82.70 | 89.76 | B+ | South Dakota | 83.25 | 90.60 | A- |
| Delaware | C+ | 76.64 | 80.45 | B- | Massachusetts | 83.20 | 90.52 | A- |
| Florida | F | 75.33 | 78.44 | C+ | Connecticut | 82.70 | 89.76 | B+ |
| Georgia | D | 73.08 | 74.98 | C | Maine | 82.39 | 89.28 | B+ |
| Hawaii | A- | 81.63 | 88.11 | B+ | Wyoming | 82.26 | 89.08 | B+ |
| Idaho | A- | 81.87 | 88.48 | B+ | Idaho | 81.87 | 88.48 | B+ |
| Illinois | C | 78.16 | 82.78 | B- | Alaska | 81.79 | 88.36 | B+ |
| Indiana | C- | 74.98 | 77.90 | C+ | Hawaii | 81.63 | 88.11 | B+ |
| lowa | B+ | 85.93 | 94.72 | A | Vermont | 81.63 | 88.11 | B+ |
| Kansas | B- | 75.46 | 78.64 | C+ | Virginia | 81.60 | 88.07 | B+ |
| Kentucky | C+ | 70.47 | 70.97 | C- | Michigan | 81.04 | 87.21 | B+ |
| Louisiana | C+ | 66.95 | 65.57 | D | Nebraska | 80.39 | 86.21 | B |
| Maine | A- | 82.39 | 89.28 | B+ | Maryland | 80.38 | 86.19 | B |
| Maryland | C+ | 80.38 | 86.19 | B | California | 80.26 | 86.01 | B |
| Massachusetts | B+ | 83.20 | 90.52 | A- | New Jersey | 80.22 | 85.95 | B |
| Michigan | B | 81.04 | 87.21 | B+ | Montana | 79.94 | 85.52 | B |
| Minnesota | A | 89.37 | 100.00 | A+ | Nevada | 79.80 | 85.30 | B |
| Mississippi | D | 60.07 | 55.00 | F | Washington | 79.71 | 85.16 | B |
| Missouri | B | 72.17 | 73.58 | C | New York | 78.67 | 83.57 | B |
| Montana | A- | 79.94 | 85.52 | B | Rhode Island | 78.50 | 83.31 | B |
| Nebraska | B+ | 80.39 | 86.21 | B | Ohio | 78.22 | 82.88 | B- |
| Nevada | B+ | 79.80 | 85.30 | B | Illinois | 78.16 | 82.78 | B- |
| New Hampshire | A | 87.83 | 97.63 | A+ | Colorado | 78.03 | 82.58 | B- |
| New Jersey | B | 80.22 | 85.95 | B | United States | 77.35 | 81.54 | B- |
| New Mexico | B- | 69.48 | 69.45 | D+ | Pennsylvania | 77.23 | 81.35 | B- |
| New York | D | 78.67 | 83.57 | B | Oregon | 76.82 | 80.73 | B- |
| North Carolina | B | 74.10 | 76.55 | C | Delaware | 76.64 | 80.45 | B- |
| North Dakota | A+ | 89.21 | 99.75 | A+ | Texas | 75.78 | 79.13 | C+ |
| Ohio | C+ | 78.22 | 82.88 | B- | Kansas | 75.46 | 78.64 | C+ |
| Oklahoma | C | 66.38 | 64.69 | D | Florida | 75.33 | 78.44 | C+ |
| Oregon | C- | 76.82 | 80.73 | B- | Indiana | 74.98 | 77.90 | C+ |
| Pennsylvania | C | 77.23 | 81.35 | B- | Arizona | 74.79 | 77.61 | C+ |
| Rhode Island | C- | 78.50 | 83.31 | B | North Carolina | 74.10 | 76.55 | C |
| South Carolina | C | 73.40 | 75.47 | C | Tennessee | 73.65 | 75.86 | C |
| South Dakota | B | 83.25 | 90.60 | A- | South Carolina | 73.40 | 75.47 | C |
| Tennessee | C+ | 73.65 | 75.86 | C | Alabama | 73.25 | 75.24 | C |
| Texas | C+ | 75.78 | 79.13 | C+ | Georgia | 73.08 | 74.98 | C |
| Utah | B | 84.31 | 92.23 | A- | Missouri | 72.17 | 73.58 | C |
| Vermont | A+ | 81.63 | 88.11 | B+ | West Virginia | 70.80 | 71.48 | C- |
| Virginia | C | 81.60 | 88.07 | B+ | Kentucky | 70.47 | 70.97 | C- |
| Washington | C- | 79.71 | 85.16 | B | New Mexico | 69.48 | 69.45 | D+ |
| West Virginia | A | 70.80 | 71.48 | C- | Arkansas | 69.20 | 69.02 | D+ |
| Wisconsin | B+ | 83.89 | 91.58 | A- | Louisiana | 66.95 | 65.57 | D |
| Wyoming | B+ | 82.26 | 89.08 | B+ | Oklahoma | 66.38 | 64.69 | D |
| United States | C+ | 77.35 | 81.54 | B- | Mississippi | 60.07 | 55.00 | F |

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## Spending Less Than Income

## PERCENT OF ADULTS who

answered "spending less than income" in response to the following survey question: "Over the past year, would you say your [household's] spending was less than, more than, or about equal to your [household's] income".

## DATA SOURCE

FINRA Investor Education Foundation, National Financial Capability Study, 2016 (2015 survey data)
http://www.usfinancialcapability.org/downloads.php

HOW WE CALCULATED STATE GRADES

The grading system in this report gives the best state a score of $100\left(A_{+}\right)$and the worst state a grade of $55(F)$. All other states, using a linear curve grading method (which is a mathematical computation), are given grades scaled between these two extremes.

| STATES ALPHABETICALLY |  |  |
| :---: | :---: | :---: |
|  | Data Point | Letter Grade |
| United States | 40.48\% | C+ |
| Alabama | 38.05\% | D |
| Alaska | 40.64\% | C+ |
| Arizona | 36.49\% | D- |
| Arkansas | 36.96\% | D- |
| California | 39.85\% | C |
| Colorado | 35.87\% | F |
| Connecticut | 43.63\% | A- |
| Delaware | 42.57\% | B |
| Florida | 39.21\% | C- |
| Georgia | 41.79\% | B- |
| Hawaii | 39.96\% | C |
| Idaho | 43.09\% | B+ |
| Illinois | 39.24\% | C- |
| Indiana | 38.47\% | D+ |
| lowa | 45.91\% | A+ |
| Kansas | 36.75\% | D- |
| Kentucky | 35.79\% | F |
| Louisiana | 38.74\% | D+ |
| Maine | 40.68\% | C+ |
| Maryland | 44.49\% | A |
| Massachusetts | 44.88\% | A |
| Michigan | 41.06\% | C+ |
| Minnesota | 43.56\% | A- |
| Mississippi | 37.36\% | D |
| Missouri | 38.05\% | D |
| Montana | 39.69\% | C |
| Nebraska | 41.18\% | B- |
| Nevada | 38.78\% | D+ |
| New Hampshire | 39.79\% | C |
| New Jersey | 41.46\% | B- |
| New Mexico | 39.48\% | C- |
| New York | 41.87\% | B- |
| North Carolina | 37.82\% | D |
| North Dakota | 44.62\% | A |
| Ohio | 42.36\% | B |
| Oklahoma | 35.23\% | F |
| Oregon | 38.03\% | D |
| Pennsylvania | 41.15\% | C+ |
| Rhode Island | 37.04\% | D- |
| South Carolina | 39.94\% | C |
| South Dakota | 41.04\% | C+ |
| Tennessee | 38.83\% | C- |
| Texas | 40.80\% | C+ |
| Utah | 42.72\% | B |
| Vermont | 36.54\% | D- |
| Virginia | 43.03\% | B+ |
| Washington | 38.97\% | C- |
| West Virginia | 38.66\% | D+ |
| Wisconsin | 42.52\% | B |
| Wyoming | 44.02\% | A- |


| STATES BY GRADE |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Data Point | Curved Grade | Letter Grade |
| lowa | 45.91\% | 100.00 | A+ |
| Massachusetts | 44.88\% | 95.66 | A |
| North Dakota | 44.62\% | 94.56 | A |
| Maryland | 44.49\% | 94.02 | A |
| Wyoming | 44.02\% | 92.04 | A- |
| Connecticut | 43.63\% | 90.39 | A- |
| Minnesota | 43.56\% | 90.10 | A- |
| Idaho | 43.09\% | 88.12 | B+ |
| Virginia | 43.03\% | 87.87 | B+ |
| Utah | 42.72\% | 86.56 | B |
| Delaware | 42.57\% | 85.93 | B |
| Wisconsin | 42.52\% | 85.72 | B |
| Ohio | 42.36\% | 85.04 | B |
| New York | 41.87\% | 82.98 | B- |
| Georgia | 41.79\% | 82.64 | B- |
| New Jersey | 41.46\% | 81.25 | B- |
| Nebraska | 41.18\% | 80.07 | B- |
| Pennsylvania | 41.15\% | 79.94 | C+ |
| Michigan | 41.06\% | 79.56 | C+ |
| South Dakota | 41.04\% | 79.48 | C+ |
| Texas | 40.80\% | 78.47 | C+ |
| Maine | 40.68\% | 77.96 | C+ |
| Alaska | 40.64\% | 77.79 | C+ |
| United States | 40.48\% | 77.12 | C+ |
| Hawaii | 39.96\% | 74.93 | C |
| South Carolina | 39.94\% | 74.85 | C |
| California | 39.85\% | 74.47 | C |
| New Hampshire | 39.79\% | 74.21 | C |
| Montana | 39.69\% | 73.79 | C |
| New Mexico | 39.48\% | 72.91 | C- |
| Illinois | 39.24\% | 71.90 | C- |
| Florida | 39.21\% | 71.77 | C- |
| Washington | 38.97\% | 70.76 | C- |
| Tennessee | 38.83\% | 70.17 | C- |
| Nevada | 38.78\% | 69.96 | D+ |
| Louisiana | 38.74\% | 69.79 | D+ |
| West Virginia | 38.66\% | 69.45 | D+ |
| Indiana | 38.47\% | 68.65 | D+ |
| Alabama | 38.05\% | 66.88 | D |
| Missouri | 38.05\% | 66.88 | D |
| Oregon | 38.03\% | 66.80 | D |
| North Carolina | 37.82\% | 65.91 | D |
| Mississippi | 37.36\% | 63.97 | D |
| Rhode Island | 37.04\% | 62.63 | D- |
| Arkansas | 36.96\% | 62.29 | D- |
| Kansas | 36.75\% | 61.40 | D- |
| Vermont | 36.54\% | 60.52 | D- |
| Arizona | 36.49\% | 60.31 | D- |
| Colorado | 35.87\% | 57.70 | F |
| Kentucky | 35.79\% | 57.36 | F |
| Oklahoma | 35.23\% | 55.00 | F |

## Does Not Have an Emergency Fund

## PERCENT OF ADULTS who

 answered "No" to the following survey question: "Have you set aside emergency or rainy day funds that would cover your expenses for 3 months, in case of sickness, job loss, economic downturn, or other emergencies."
## DATA SOURCE

FINRA Investor Education Foundation, National Financial Capability Study, 2016 (2015 survey data)
http://www.usfinancialcapability.org/downloads.php

HOW WE CALCULATED STATE GRADES

The grading system in this report gives the best state a score of $100\left(A_{+}\right)$and the worst state a grade of $55(F)$. All other states, using a linear curve grading method (which is a mathematical computation), are given grades scaled between these two extremes.

| STATES ALPHABETICALLY |  |  |
| :---: | :---: | :---: |
|  | Data Point | Letter Grade |
| United States | 49.57\% | C+ |
| Alabama | 53.71\% | D+ |
| Alaska | 50.14\% | C+ |
| Arizona | 53.33\% | D+ |
| Arkansas | 49.88\% | C+ |
| California | 44.11\% | A- |
| Colorado | 49.62\% | C+ |
| Connecticut | 47.77\% | B |
| Delaware | 49.65\% | C+ |
| Florida | 47.04\% | B |
| Georgia | 48.36\% | B- |
| Hawaii | 43.91\% | A- |
| Idaho | 54.09\% | D+ |
| Illinois | 46.59\% | B |
| Indiana | 52.42\% | C- |
| lowa | 46.67\% | B |
| Kansas | 51.14\% | C |
| Kentucky | 51.76\% | C |
| Louisiana | 54.23\% | D+ |
| Maine | 54.98\% | D |
| Maryland | 49.70\% | C+ |
| Massachusetts | 45.71\% | B+ |
| Michigan | 49.09\% | C+ |
| Minnesota | 43.78\% | A- |
| Mississippi | 56.03\% | D- |
| Missouri | 55.60\% | D |
| Montana | 54.40\% | D |
| Nebraska | 46.83\% | B |
| Nevada | 46.96\% | B |
| New Hampshire | 44.22\% | A- |
| New Jersey | 44.22\% | A- |
| New Mexico | 54.21\% | D+ |
| New York | 44.52\% | A- |
| North Carolina | 52.80\% | C- |
| North Dakota | 40.87\% | A+ |
| Ohio | 52.93\% | C- |
| Oklahoma | 57.54\% | F |
| Oregon | 52.01\% | C- |
| Pennsylvania | 47.43\% | B |
| Rhode Island | 47.56\% | B |
| South Carolina | 50.62\% | C |
| South Dakota | 45.87\% | B+ |
| Tennessee | 55.77\% | D |
| Texas | 51.17\% | C |
| Utah | 53.54\% | D+ |
| Vermont | 51.80\% | C |
| Virginia | 49.03\% | C+ |
| Washington | 47.83\% | B- |
| West Virginia | 59.20\% | F |
| Wisconsin | 50.60\% | C |
| Wyoming | 48.72\% | B- |


| STATES BY GRADE |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Data Point | Curved Grade | Letter Grade |
| North Dakota | 40.87\% | 100.00 | A+ |
| Minnesota | 43.78\% | 92.86 | A- |
| Hawaii | 43.91\% | 92.54 | A- |
| California | 44.11\% | 92.05 | A- |
| New Hampshire | 44.22\% | 91.78 | A- |
| New Jersey | 44.22\% | 91.78 | A- |
| New York | 44.52\% | 91.04 | A- |
| Massachusetts | 45.71\% | 88.12 | B+ |
| South Dakota | 45.87\% | 87.73 | B+ |
| Illinois | 46.59\% | 85.96 | B |
| lowa | 46.67\% | 85.76 | B |
| Nebraska | 46.83\% | 85.37 | B |
| Nevada | 46.96\% | 85.05 | B |
| Florida | 47.04\% | 84.85 | B |
| Pennsylvania | 47.43\% | 83.90 | B |
| Rhode Island | 47.56\% | 83.58 | B |
| Connecticut | 47.77\% | 83.06 | B |
| Washington | 47.83\% | 82.91 | B- |
| Georgia | 48.36\% | 81.61 | B- |
| Wyoming | 48.72\% | 80.73 | B- |
| Virginia | 49.03\% | 79.97 | C+ |
| Michigan | 49.09\% | 79.82 | C+ |
| United States | 49.57\% | 78.64 | C+ |
| Colorado | 49.62\% | 78.52 | C+ |
| Delaware | 49.65\% | 78.45 | C+ |
| Maryland | 49.70\% | 78.32 | C+ |
| Arkansas | 49.88\% | 77.88 | C+ |
| Alaska | 50.14\% | 77.24 | C+ |
| Wisconsin | 50.60\% | 76.11 | C |
| South Carolina | 50.62\% | 76.06 | C |
| Kansas | 51.14\% | 74.79 | C |
| Texas | 51.17\% | 74.71 | C |
| Kentucky | 51.76\% | 73.27 | C |
| Vermont | 51.80\% | 73.17 | C |
| Oregon | 52.01\% | 72.65 | C- |
| Indiana | 52.42\% | 71.64 | C- |
| North Carolina | 52.80\% | 70.71 | C- |
| Ohio | 52.93\% | 70.39 | C- |
| Arizona | 53.33\% | 69.41 | D+ |
| Utah | 53.54\% | 68.90 | D+ |
| Alabama | 53.71\% | 68.48 | D+ |
| Idaho | 54.09\% | 67.55 | D+ |
| New Mexico | 54.21\% | 67.25 | D+ |
| Louisiana | 54.23\% | 67.20 | D+ |
| Montana | 54.40\% | 66.78 | D |
| Maine | 54.98\% | 65.36 | D |
| Missouri | 55.60\% | 63.84 | D |
| Tennessee | 55.77\% | 63.42 | D |
| Mississippi | 56.03\% | 62.78 | D- |
| Oklahoma | 57.54\% | 59.08 | F |
| West Virginia | 59.20\% | 55.00 | F |

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## Unbanked

UNBANKED can be defined as people who do not use banks or banking institutions in any capacity. Unbanked persons generally pay for things in cash or else purchase money orders.
This measures the percent of unbanked adults. Source:
www.investopedia.com

DATA SOURCE
2013 FDIC National Survey of Unbanked and Underbanked Households, Appendices, October 2014*
https://www.fdic.gov/householdsurvey/2013/

## HOW WE CALCULATED STATE GRADES

The grading system in this report gives the best state a score of $100\left(A_{+}\right)$and the worst state a grade of $55(F)$. All other states, using a linear curve grading method (which is a mathematical computation), are given grades scaled between these two extremes.

| STATES ALPHABETICALLY |  |  |
| :---: | :---: | :---: |
|  | Data Point | Letter Grade |
| United States | 7.7\% | C+ |
| Alabama | 9.2\% | C |
| Alaska | 1.9\% | A+ |
| Arizona | 12.8\% | D- |
| Arkansas | 12.3\% | D- |
| California | 8.0\% | C+ |
| Colorado | 6.4\% | B |
| Connecticut | 5.6\% | B |
| Delaware | 6.1\% | B |
| Florida | 6.2\% | B |
| Georgia | 10.9\% | D+ |
| Hawaii | 3.8\% | A |
| Idaho | 5.4\% | B+ |
| Illinois | 7.4\% | B- |
| Indiana | 7.2\% | B- |
| lowa | 4.5\% | A- |
| Kansas | 6.0\% | B |
| Kentucky | 9.7\% | C- |
| Louisiana | 13.9\% | F |
| Maine | 2.4\% | A+ |
| Maryland | 4.8\% | B+ |
| Massachusetts | 5.8\% | B |
| Michigan | 5.7\% | B |
| Minnesota | 3.6\% | A |
| Mississippi | 14.5\% | F |
| Missouri | 8.9\% | C |
| Montana | 6.6\% | B |
| Nebraska | 5.7\% | B |
| Nevada | 7.9\% | C+ |
| New Hampshire | 2.9\% | A |
| New Jersey | 8.2\% | C+ |
| New Mexico | 10.9\% | D+ |
| New York | 8.5\% | C |
| North Carolina | 8.4\% | C |
| North Dakota | 2.8\% | A |
| Ohio | 7.2\% | B- |
| Oklahoma | 10.9\% | D+ |
| Oregon | 4.5\% | A- |
| Pennsylvania | 5.2\% | B+ |
| Rhode Island | 6.2\% | B |
| South Carolina | 10.5\% | D+ |
| South Dakota | 4.2\% | A- |
| Tennessee | 9.7\% | C- |
| Texas | 10.4\% | D+ |
| Utah | 3.3\% | A |
| Vermont | 3.1\% | A |
| Virginia | 6.5\% | B |
| Washington | 4.1\% | A- |
| West Virginia | 11.0\% | D+ |
| Wisconsin | 4.8\% | B+ |
| Wyoming | 5.6\% | B |


| STATES BY GRADE |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Data Point | Curved Grade | Letter Grade |
| Alaska | 1.9\% | 100.00 | A+ |
| Maine | 2.4\% | 98.21 | A+ |
| North Dakota | 2.8\% | 96.79 | A |
| New Hampshire | 2.9\% | 96.43 | A |
| Vermont | 3.1\% | 95.71 | A |
| Utah | 3.3\% | 95.00 | A |
| Minnesota | 3.6\% | 93.93 | A |
| Hawaii | 3.8\% | 93.21 | A |
| Washington | 4.1\% | 92.14 | A- |
| South Dakota | 4.2\% | 91.79 | A- |
| lowa | 4.5\% | 90.71 | A- |
| Oregon | 4.5\% | 90.71 | A- |
| Maryland | 4.8\% | 89.64 | B+ |
| Wisconsin | 4.8\% | 89.64 | B+ |
| Pennsylvania | 5.2\% | 88.21 | B+ |
| Idaho | 5.4\% | 87.50 | B+ |
| Connecticut | 5.6\% | 86.79 | B |
| Wyoming | 5.6\% | 86.79 | B |
| Michigan | 5.7\% | 86.43 | B |
| Nebraska | 5.7\% | 86.43 | B |
| Massachusetts | 5.8\% | 86.07 | B |
| Kansas | 6.0\% | 85.36 | B |
| Delaware | 6.1\% | 85.00 | B |
| Florida | 6.2\% | 84.64 | B |
| Rhode Island | 6.2\% | 84.64 | B |
| Colorado | 6.4\% | 83.93 | B |
| Virginia | 6.5\% | 83.57 | B |
| Montana | 6.6\% | 83.21 | B |
| Indiana | 7.2\% | 81.07 | B- |
| Ohio | 7.2\% | 81.07 | B- |
| Illinois | 7.4\% | 80.36 | B- |
| United States | 7.7\% | 79.29 | C+ |
| Nevada | 7.9\% | 78.57 | C+ |
| California | 8.0\% | 78.21 | C+ |
| New Jersey | 8.2\% | 77.50 | C+ |
| North Carolina | 8.4\% | 76.79 | C |
| New York | 8.5\% | 76.43 | C |
| Missouri | 8.9\% | 75.00 | C |
| Alabama | 9.2\% | 73.93 | C |
| Kentucky | 9.7\% | 72.14 | C- |
| Tennessee | 9.7\% | 72.14 | C- |
| Texas | 10.4\% | 69.64 | D+ |
| South Carolina | 10.5\% | 69.29 | D+ |
| Georgia | 10.9\% | 67.86 | D+ |
| New Mexico | 10.9\% | 67.86 | D+ |
| Oklahoma | 10.9\% | 67.86 | D+ |
| West Virginia | 11.0\% | 67.50 | D+ |
| Arkansas | 12.3\% | 62.86 | D- |
| Arizona | 12.8\% | 61.07 | D- |
| Louisiana | 13.9\% | 57.14 | F |
| Mississippi | 14.5\% | 55.00 | F |

## Underbanked

UNDERBANKED households are those that have a bank account but also have used at least one of the following alternative financial services from non-bank providers in the last 12 months: money orders, check cashing, remittances, payday loans, etc. This measures the percent of underbanked adults.

## DATA SOURCE

2013 FDIC National Survey of Unbanked and Underbanked Households, Appendices, October 2014
https://www.fdic.gov/householdsurvey/2013/

## HOW WE CALCULATED STATE GRADES

The grading system in this report gives the best state a score of $100\left(A_{+}\right)$and the worst state a grade of $55(F)$. All other states, using a linear curve grading method (which is a mathematical computation), are given grades scaled between these two extremes.

| STATES ALPHABETICALLY |  |  |
| :---: | :---: | :---: |
|  | Data Point | Letter Grade |
| United States | 20.00\% | B- |
| Alabama | 26.40\% | D+ |
| Alaska | 19.30\% | B- |
| Arizona | 17.60\% | B |
| Arkansas | 25.70\% | D+ |
| California | 17.00\% | B |
| Colorado | 17.30\% | B |
| Connecticut | 14.40\% | A- |
| Delaware | 18.50\% | B |
| Florida | 19.10\% | B- |
| Georgia | 26.90\% | D |
| Hawaii | 19.70\% | B- |
| Idaho | 19.00\% | B- |
| Illinois | 14.60\% | A- |
| Indiana | 17.60\% | B |
| lowa | 14.40\% | A- |
| Kansas | 22.90\% | C |
| Kentucky | 23.50\% | C |
| Louisiana | 24.50\% | C- |
| Maine | 19.20\% | B- |
| Maryland | 23.90\% | C- |
| Massachusetts | 17.20\% | B |
| Michigan | 18.10\% | B |
| Minnesota | 12.30\% | A |
| Mississippi | 32.80\% | F |
| Missouri | 20.40\% | C+ |
| Montana | 17.00\% | B |
| Nebraska | 20.10\% | B- |
| Nevada | 24.70\% | C- |
| New Hampshire | 13.90\% | A- |
| New Jersey | 19.60\% | B- |
| New Mexico | 22.50\% | C |
| New York | 19.60\% | B- |
| North Carolina | 21.50\% | C+ |
| North Dakota | 20.00\% | B- |
| Ohio | 20.00\% | B- |
| Oklahoma | 22.20\% | C |
| Oregon | 17.10\% | B |
| Pennsylvania | 22.20\% | C |
| Rhode Island | 14.00\% | A- |
| South Carolina | 25.60\% | D+ |
| South Dakota | 19.90\% | B- |
| Tennessee | 18.70\% | B |
| Texas | 27.40\% | D |
| Utah | 13.00\% | A |
| Vermont | 16.20\% | B+ |
| Virginia | 19.50\% | B- |
| Washington | 17.20\% | B |
| West Virginia | 19.00\% | B- |
| Wisconsin | 10.40\% | A+ |
| Wyoming | 21.80\% | C+ |


| STATES BY GRADE |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Data Point | Curved Grade | Letter Grade |
| Wisconsin | 10.40\% | 100.00 | A+ |
| Minnesota | 12.30\% | 96.18 | A |
| Utah | 13.00\% | 94.78 | A |
| New Hampshire | 13.90\% | 92.97 | A- |
| Rhode Island | 14.00\% | 92.77 | A- |
| Connecticut | 14.40\% | 91.96 | A- |
| lowa | 14.40\% | 91.96 | A- |
| Illinois | 14.60\% | 91.56 | A- |
| Vermont | 16.20\% | 88.35 | B+ |
| California | 17.00\% | 86.74 | B |
| Montana | 17.00\% | 86.74 | B |
| Oregon | 17.10\% | 86.54 | B |
| Massachusetts | 17.20\% | 86.34 | B |
| Washington | 17.20\% | 86.34 | B |
| Colorado | 17.30\% | 86.14 | B |
| Arizona | 17.60\% | 85.54 | B |
| Indiana | 17.60\% | 85.54 | B |
| Michigan | 18.10\% | 84.53 | B |
| Delaware | 18.50\% | 83.73 | B |
| Tennessee | 18.70\% | 83.33 | B |
| Idaho | 19.00\% | 82.72 | B- |
| West Virginia | 19.00\% | 82.72 | B- |
| Florida | 19.10\% | 82.52 | B- |
| Maine | 19.20\% | 82.32 | B- |
| Alaska | 19.30\% | 82.12 | B- |
| Virginia | 19.50\% | 81.72 | B- |
| New Jersey | 19.60\% | 81.52 | B- |
| New York | 19.60\% | 81.52 | B- |
| Hawaii | 19.70\% | 81.32 | B- |
| South Dakota | 19.90\% | 80.92 | B- |
| North Dakota | 20.00\% | 80.71 | B- |
| Ohio | 20.00\% | 80.71 | B- |
| United States | 20.00\% | 80.71 | B- |
| Nebraska | 20.10\% | 80.51 | B- |
| Missouri | 20.40\% | 79.91 | C+ |
| North Carolina | 21.50\% | 77.70 | C+ |
| Wyoming | 21.80\% | 77.10 | C+ |
| Oklahoma | 22.20\% | 76.29 | C |
| Pennsylvania | 22.20\% | 76.29 | C |
| New Mexico | 22.50\% | 75.69 | C |
| Kansas | 22.90\% | 74.89 | C |
| Kentucky | 23.50\% | 73.68 | C |
| Maryland | 23.90\% | 72.88 | C- |
| Louisiana | 24.50\% | 71.67 | C- |
| Nevada | 24.70\% | 71.27 | C- |
| South Carolina | 25.60\% | 69.46 | D+ |
| Arkansas | 25.70\% | 69.26 | D+ |
| Alabama | 26.40\% | 67.86 | D+ |
| Georgia | 26.90\% | 66.85 | D |
| Texas | 27.40\% | 65.85 | D |
| Mississippi | 32.80\% | 55.00 | F |

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## Saving for Children's College Education

PERCENT OF ADULTS with a financially dependent children who answered "Yes" to the following survey question: "Are you setting aside any money for your children's college education?"

## DATA SOURCE

FINRA Investor Education Foundation, National Financial Capability Study, 2016 (2015 survey data)
http://www.usfinancialcapability.org/downloads.php

## HOW WE CALCULATED

 STATE GRADESThe grading system in this report gives the best state a score of $100\left(A_{+}\right)$and the worst state a grade of 55 (F). All other states, using a linear curve grading method (which is a mathematical computation), are given grades scaled between these two extremes.

|  | Data Point | Letter Grade |
| :---: | :---: | :---: |
| United States | 41.02\% | C+ |
| Alabama | 35.13\% | D+ |
| Alaska | 45.69\% | B+ |
| Arizona | 36.40\% | C- |
| Arkansas | 37.78\% | C |
| California | 49.08\% | A |
| Colorado | 51.93\% | A+ |
| Connecticut | 44.69\% | B |
| Delaware | 38.60\% | C |
| Florida | 44.54\% | B |
| Georgia | 43.01\% | B |
| Hawaii | 36.83\% | C- |
| Idaho | 33.33\% | D |
| Illinois | 41.74\% | B- |
| Indiana | 39.86\% | C+ |
| lowa | 41.85\% | B- |
| Kansas | 41.19\% | B- |
| Kentucky | 34.25\% | D+ |
| Louisiana | 27.61\% | F |
| Maine | 38.33\% | C |
| Maryland | 48.25\% | A- |
| Massachusetts | 44.01\% | B |
| Michigan | 43.02\% | B |
| Minnesota | 39.75\% | C+ |
| Mississippi | 28.11\% | F |
| Missouri | 37.58\% | C |
| Montana | 35.32\% | C- |
| Nebraska | 32.23\% | D |
| Nevada | 40.76\% | C+ |
| New Hampshire | 43.33\% | B |
| New Jersey | 46.70\% | B+ |
| New Mexico | 32.83\% | D |
| New York | 52.56\% | A+ |
| North Carolina | 35.74\% | C- |
| North Dakota | 38.30\% | C |
| Ohio | 43.97\% | B |
| Oklahoma | 36.26\% | C- |
| Oregon | 42.62\% | B- |
| Pennsylvania | 36.33\% | C- |
| Rhode Island | 45.75\% | B+ |
| South Carolina | 35.56\% | C- |
| South Dakota | 42.45\% | B- |
| Tennessee | 32.20\% | D |
| Texas | 42.32\% | B- |
| Utah | 44.42\% | B |
| Vermont | 35.19\% | D+ |
| Virginia | 47.40\% | A- |
| Washington | 39.75\% | C+ |
| West Virginia | 26.64\% | F |
| Wisconsin | 44.45\% | B |
| Wyoming | 31.53\% | D |


| STATES BY GRADE |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Data Point | Curved Grade | Letter Grade |
| New York | 52.56\% | 100.00 | A+ |
| Colorado | 51.93\% | 98.91 | A+ |
| California | 49.08\% | 93.96 | A |
| Maryland | 48.25\% | 92.52 | A- |
| Virginia | 47.40\% | 91.04 | A- |
| New Jersey | 46.70\% | 89.83 | B+ |
| Rhode Island | 45.75\% | 88.18 | B+ |
| Alaska | 45.69\% | 88.07 | B+ |
| Connecticut | 44.69\% | 86.34 | B |
| Florida | 44.54\% | 86.08 | B |
| Wisconsin | 44.45\% | 85.92 | B |
| Utah | 44.42\% | 85.87 | B |
| Massachusetts | 44.01\% | 85.16 | B |
| Ohio | 43.97\% | 85.09 | B |
| New Hampshire | 43.33\% | 83.98 | B |
| Michigan | 43.02\% | 83.44 | B |
| Georgia | 43.01\% | 83.42 | B |
| Oregon | 42.62\% | 82.74 | B- |
| South Dakota | 42.45\% | 82.45 | B- |
| Texas | 42.32\% | 82.22 | B- |
| lowa | 41.85\% | 81.41 | B- |
| Illinois | 41.74\% | 81.22 | B- |
| Kansas | 41.19\% | 80.26 | B- |
| United States | 41.02\% | 79.97 | C+ |
| Nevada | 40.76\% | 79.51 | C+ |
| Indiana | 39.86\% | 77.95 | C+ |
| Minnesota | 39.75\% | 77.76 | C+ |
| Washington | 39.75\% | 77.76 | C+ |
| Delaware | 38.60\% | 75.76 | C |
| Maine | 38.33\% | 75.30 | C |
| North Dakota | 38.30\% | 75.24 | C |
| Arkansas | 37.78\% | 74.34 | C |
| Missouri | 37.58\% | 73.99 | C |
| Hawaii | 36.83\% | 72.69 | C- |
| Arizona | 36.40\% | 71.94 | C- |
| Pennsylvania | 36.33\% | 71.82 | C- |
| Oklahoma | 36.26\% | 71.70 | C- |
| North Carolina | 35.74\% | 70.80 | C- |
| South Carolina | 35.56\% | 70.49 | C- |
| Montana | 35.32\% | 70.07 | C- |
| Vermont | 35.19\% | 69.84 | D+ |
| Alabama | 35.13\% | 69.74 | D+ |
| Kentucky | 34.25\% | 68.21 | D+ |
| Idaho | 33.33\% | 66.61 | D |
| New Mexico | 32.83\% | 65.75 | D |
| Nebraska | 32.23\% | 64.70 | D |
| Tennessee | 32.20\% | 64.65 | D |
| Wyoming | 31.53\% | 63.49 | D |
| Mississippi | 28.11\% | 57.55 | F |
| Louisiana | 27.61\% | 56.68 | F |
| West Virginia | 26.64\% | 55.00 | F |

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## Overdraws Checking Account Occasionally

## PERCENT OF ADULTS who

 responded "Yes" to the following survey question: "Do you [or your spouse/partner] overdraw your checking account occasionally?"
## DATA SOURCE

FINRA Investor Education Foundation, National Financial Capability Study, 2016 (2015 survey data)
http://www.usfinancialcapability.org/downloads.php

## HOW WE CALCULATED

 STATE GRADESThe grading system in this report gives the best state a score of $100\left(A_{+}\right)$and the worst state a grade of $55(F)$. All other states, using a linear curve grading method (which is a mathematical computation), are given grades scaled between these two extremes.

| STATES ALPHABETICALLY |  |  |
| :---: | :---: | :---: |
|  | Data Point | Letter Grade |
| United States | 18.90\% | C |
| Alabama | 16.57\% | B |
| Alaska | 20.27\% | C- |
| Arizona | 15.87\% | B |
| Arkansas | 23.23\% | D- |
| California | 19.10\% | C |
| Colorado | 23.24\% | D- |
| Connecticut | 16.87\% | B- |
| Delaware | 21.99\% | D |
| Florida | 20.57\% | C- |
| Georgia | 21.83\% | D |
| Hawaii | 18.23\% | C+ |
| Idaho | 18.06\% | C+ |
| Illinois | 16.41\% | B |
| Indiana | 19.14\% | C |
| lowa | 14.72\% | B+ |
| Kansas | 18.43\% | C+ |
| Kentucky | 19.13\% | C |
| Louisiana | 20.08\% | C- |
| Maine | 15.01\% | B+ |
| Maryland | 18.50\% | C+ |
| Massachusetts | 16.64\% | B |
| Michigan | 16.22\% | B |
| Minnesota | 11.54\% | A+ |
| Mississippi | 25.18\% | F |
| Missouri | 19.70\% | C |
| Montana | 13.94\% | A- |
| Nebraska | 13.12\% | A |
| Nevada | 17.53\% | B- |
| New Hampshire | 12.93\% | A |
| New Jersey | 19.48\% | C |
| New Mexico | 24.72\% | F |
| New York | 20.60\% | C- |
| North Carolina | 17.42\% | B- |
| North Dakota | 12.37\% | A+ |
| Ohio | 16.03\% | B |
| Oklahoma | 23.99\% | F |
| Oregon | 22.57\% | D |
| Pennsylvania | 19.66\% | C |
| Rhode Island | 18.13\% | C+ |
| South Carolina | 18.97\% | C |
| South Dakota | 14.39\% | A- |
| Tennessee | 17.94\% | C+ |
| Texas | 16.96\% | B- |
| Utah | 18.63\% | C |
| Vermont | 14.71\% | B+ |
| Virginia | 17.82\% | C+ |
| Washington | 17.60\% | B- |
| West Virginia | 19.28\% | C |
| Wisconsin | 15.13\% | B+ |
| Wyoming | 17.01\% | B- |


| STATES BY GRADE |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Data Point | Curved Grade | Letter Grade |
| Minnesota | 11.54\% | 100.00 | A+ |
| North Dakota | 12.37\% | 97.26 | A+ |
| New Hampshire | 12.93\% | 95.41 | A |
| Nebraska | 13.12\% | 94.79 | A |
| Montana | 13.94\% | 92.08 | A- |
| South Dakota | 14.39\% | 90.60 | A- |
| Vermont | 14.71\% | 89.54 | B+ |
| lowa | 14.72\% | 89.51 | B+ |
| Maine | 15.01\% | 88.55 | B+ |
| Wisconsin | 15.13\% | 88.16 | B+ |
| Arizona | 15.87\% | 85.71 | B |
| Ohio | 16.03\% | 85.19 | B |
| Michigan | 16.22\% | 84.56 | B |
| Illinois | 16.41\% | 83.93 | B |
| Alabama | 16.57\% | 83.41 | B |
| Massachusetts | 16.64\% | 83.17 | B |
| Connecticut | 16.87\% | 82.42 | B- |
| Texas | 16.96\% | 82.12 | B- |
| Wyoming | 17.01\% | 81.95 | B- |
| North Carolina | 17.42\% | 80.60 | B- |
| Nevada | 17.53\% | 80.24 | B- |
| Washington | 17.60\% | 80.01 | B- |
| Virginia | 17.82\% | 79.28 | C+ |
| Tennessee | 17.94\% | 78.89 | C+ |
| Idaho | 18.06\% | 78.49 | C+ |
| Rhode Island | 18.13\% | 78.26 | C+ |
| Hawaii | 18.23\% | 77.93 | C+ |
| Kansas | 18.43\% | 77.27 | C+ |
| Maryland | 18.50\% | 77.04 | C+ |
| Utah | 18.63\% | 76.61 | C |
| United States | 18.90\% | 75.72 | C |
| South Carolina | 18.97\% | 75.49 | C |
| California | 19.10\% | 75.06 | C |
| Kentucky | 19.13\% | 74.96 | C |
| Indiana | 19.14\% | 74.93 | C |
| West Virginia | 19.28\% | 74.46 | C |
| New Jersey | 19.48\% | 73.80 | C |
| Pennsylvania | 19.66\% | 73.21 | C |
| Missouri | 19.70\% | 73.08 | C |
| Louisiana | 20.08\% | 71.83 | C- |
| Alaska | 20.27\% | 71.20 | C- |
| Florida | 20.57\% | 70.21 | C- |
| New York | 20.60\% | 70.11 | C- |
| Georgia | 21.83\% | 66.05 | D |
| Delaware | 21.99\% | 65.52 | D |
| Oregon | 22.57\% | 63.61 | D |
| Arkansas | 23.23\% | 61.43 | D- |
| Colorado | 23.24\% | 61.40 | D- |
| Oklahoma | 23.99\% | 58.93 | F |
| New Mexico | 24.72\% | 56.52 | F |
| Mississippi | 25.18\% | 55.00 | F |

## Could Come Up with $\$ 2,000$ in an Emergency

## PERCENT OF ADULTS who

 answered "I am certain I could" to the following survey question: "How confident are you that you could come up with $\$ 2,000$ if an unexpected need arose within the next month?"
## DATA SOURCE

FINRA Investor Education Foundation, National Financial Capability Study, 2016 (2015 survey data)
http://www.usfinancialcapability.org/downloads.php

## HOW WE CALCULATED

 STATE GRADESThe grading system in this report gives the best state a score of $100\left(A_{+}\right)$and the worst state a grade of 55 (F). All other states, using a linear curve grading method (which is a mathematical computation), are given grades scaled between these two extremes.

| STATES ALPHABETICALLY |  |  |
| :---: | :---: | :---: |
|  | Data Point | Letter Grade |
| United States | 39.43\% | C |
| Alabama | 33.14\% | D- |
| Alaska | 46.82\% | B+ |
| Arizona | 38.81\% | C- |
| Arkansas | 36.92\% | D+ |
| California | 39.98\% | C |
| Colorado | 40.69\% | C |
| Connecticut | 41.87\% | C+ |
| Delaware | 42.52\% | C+ |
| Florida | 36.97\% | D+ |
| Georgia | 33.71\% | D- |
| Hawaii | 50.82\% | A |
| Idaho | 40.34\% | C |
| Illinois | 40.82\% | C |
| Indiana | 38.87\% | C- |
| lowa | 44.98\% | B |
| Kansas | 37.91\% | C- |
| Kentucky | 35.66\% | D |
| Louisiana | 32.03\% | F |
| Maine | 43.53\% | B- |
| Maryland | 39.46\% | C |
| Massachusetts | 41.08\% | C |
| Michigan | 38.40\% | C- |
| Minnesota | 49.38\% | A |
| Mississippi | 33.31\% | D- |
| Missouri | 37.36\% | D+ |
| Montana | 46.34\% | B+ |
| Nebraska | 43.74\% | B- |
| Nevada | 40.00\% | C |
| New Hampshire | 46.55\% | B+ |
| New Jersey | 40.84\% | C |
| New Mexico | 36.54\% | D+ |
| New York | 38.99\% | C- |
| North Carolina | 30.43\% | F |
| North Dakota | 52.61\% | A+ |
| Ohio | 36.84\% | D+ |
| Oklahoma | 34.20\% | D- |
| Oregon | 38.62\% | C- |
| Pennsylvania | 39.03\% | C- |
| Rhode Island | 40.13\% | C |
| South Carolina | 38.73\% | C- |
| South Dakota | 50.26\% | A |
| Tennessee | 36.84\% | D+ |
| Texas | 35.70\% | D |
| Utah | 39.62\% | C |
| Vermont | 49.23\% | A |
| Virginia | 42.63\% | C+ |
| Washington | 41.20\% | C |
| West Virginia | 36.20\% | D |
| Wisconsin | 39.00\% | C- |
| Wyoming | 52.12\% | A+ |


| STATES BY GRADE |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Data Point | Curved Grade | Letter Grade |
| North Dakota | 52.61\% | 100.00 | A+ |
| Wyoming | 52.12\% | 99.01 | A+ |
| Hawaii | 50.82\% | 96.37 | A |
| South Dakota | 50.26\% | 95.23 | A |
| Minnesota | 49.38\% | 93.45 | A |
| Vermont | 49.23\% | 93.14 | A |
| Alaska | 46.82\% | 88.25 | B+ |
| New Hampshire | 46.55\% | 87.71 | B+ |
| Montana | 46.34\% | 87.28 | B+ |
| lowa | 44.98\% | 84.52 | B |
| Nebraska | 43.74\% | 82.00 | B- |
| Maine | 43.53\% | 81.58 | B- |
| Virginia | 42.63\% | 79.75 | C+ |
| Delaware | 42.52\% | 79.53 | C+ |
| Connecticut | 41.87\% | 78.21 | C+ |
| Washington | 41.20\% | 76.85 | C |
| Massachusetts | 41.08\% | 76.61 | C |
| New Jersey | 40.84\% | 76.12 | C |
| Illinois | 40.82\% | 76.08 | C |
| Colorado | 40.69\% | 75.82 | C |
| Idaho | 40.34\% | 75.11 | C |
| Rhode Island | 40.13\% | 74.68 | C |
| Nevada | 40.00\% | 74.42 | C |
| California | 39.98\% | 74.38 | C |
| Utah | 39.62\% | 73.65 | C |
| Maryland | 39.46\% | 73.32 | C |
| United States | 39.43\% | 73.26 | C |
| Pennsylvania | 39.03\% | 72.45 | C- |
| Wisconsin | 39.00\% | 72.39 | C- |
| New York | 38.99\% | 72.37 | C- |
| Indiana | 38.87\% | 72.12 | C- |
| Arizona | 38.81\% | 72.00 | C- |
| South Carolina | 38.73\% | 71.84 | C- |
| Oregon | 38.62\% | 71.62 | C- |
| Michigan | 38.40\% | 71.17 | C- |
| Kansas | 37.91\% | 70.18 | C- |
| Missouri | 37.36\% | 69.06 | D+ |
| Florida | 36.97\% | 68.27 | D+ |
| Arkansas | 36.92\% | 68.17 | D+ |
| Ohio | 36.84\% | 68.00 | D+ |
| Tennessee | 36.84\% | 68.00 | D+ |
| New Mexico | 36.54\% | 67.40 | D+ |
| West Virginia | 36.20\% | 66.71 | D |
| Texas | 35.70\% | 65.69 | D |
| Kentucky | 35.66\% | 65.61 | D |
| Oklahoma | 34.20\% | 62.65 | D- |
| Georgia | 33.71\% | 61.65 | D- |
| Mississippi | 33.31\% | 60.84 | D- |
| Alabama | 33.14\% | 60.50 | D- |
| Louisiana | 32.03\% | 58.25 | F |
| North Carolina | 30.43\% | 55.00 | F |

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## Household has a Budget

## PERCENT OF ADULTS who

 answered "Yes" to the following survey question: "Does your household have a budget? A household budget is used to decide what share of your household income will be used for spending, saving or paying bills."
## DATA SOURCE

FINRA Investor Education Foundation, National Financial Capability Study, 2016 (2015 survey data)
bttp://www.usfinancialcapability.org/downloads.php

HOW WE CALCULATED STATE GRADES

The grading system in this report gives the best state a score of $100\left(A_{+}\right)$and the worst state a grade of $55(F)$. All other states, using a linear curve grading method (which is a mathematical computation), are given grades scaled between these two extremes.

| STATES ALPHABETICALLY |  |  |
| :---: | :---: | :---: |
|  | Data Point | Letter Grade |
| United States | 56.03\% | C |
| Alabama | 61.34\% | B+ |
| Alaska | 53.32\% | D |
| Arizona | 62.29\% | A- |
| Arkansas | 58.59\% | B- |
| California | 61.29\% | B+ |
| Colorado | 61.15\% | B+ |
| Connecticut | 54.19\% | D+ |
| Delaware | 50.25\% | F |
| Florida | 56.51\% | C |
| Georgia | 59.04\% | B- |
| Hawaii | 49.79\% | F |
| Idaho | 65.27\% | A+ |
| Illinois | 50.58\% | F |
| Indiana | 55.52\% | C- |
| lowa | 51.36\% | F |
| Kansas | 56.02\% | C |
| Kentucky | 55.42\% | C- |
| Louisiana | 55.21\% | C- |
| Maine | 58.69\% | B- |
| Maryland | 53.56\% | D |
| Massachusetts | 51.40\% | F |
| Michigan | 57.10\% | C |
| Minnesota | 53.66\% | D |
| Mississippi | 53.63\% | D |
| Missouri | 52.89\% | D |
| Montana | 53.94\% | D+ |
| Nebraska | 51.59\% | D- |
| Nevada | 62.56\% | A- |
| New Hampshire | 55.95\% | C |
| New Jersey | 53.63\% | D |
| New Mexico | 54.72\% | D+ |
| New York | 54.41\% | D+ |
| North Carolina | 59.46\% | B |
| North Dakota | 51.24\% | F |
| Ohio | 54.92\% | C- |
| Oklahoma | 55.10\% | C- |
| Oregon | 59.79\% | B |
| Pennsylvania | 55.74\% | C- |
| Rhode Island | 55.10\% | C- |
| South Carolina | 57.12\% | C |
| South Dakota | 49.72\% | F |
| Tennessee | 59.98\% | B |
| Texas | 60.31\% | B |
| Utah | 62.68\% | A- |
| Vermont | 52.98\% | D |
| Virginia | 57.33\% | C+ |
| Washington | 58.16\% | C+ |
| West Virginia | 55.22\% | C- |
| Wisconsin | 54.84\% | D+ |
| Wyoming | 55.28\% | C- |


| STATES BY GRADE |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Data Point | Curved Grade | Letter Grade |
| Idaho | 65.27\% | 100.00 | A+ |
| Utah | 62.68\% | 92.50 | A- |
| Nevada | 62.56\% | 92.16 | A- |
| Arizona | 62.29\% | 91.38 | A- |
| Alabama | 61.34\% | 88.63 | B+ |
| California | 61.29\% | 88.48 | B+ |
| Colorado | 61.15\% | 88.08 | B+ |
| Texas | 60.31\% | 85.65 | B |
| Tennessee | 59.98\% | 84.69 | B |
| Oregon | 59.79\% | 84.14 | B |
| North Carolina | 59.46\% | 83.19 | B |
| Georgia | 59.04\% | 81.97 | B- |
| Maine | 58.69\% | 80.96 | B- |
| Arkansas | 58.59\% | 80.67 | B- |
| Washington | 58.16\% | 79.42 | C+ |
| Virginia | 57.33\% | 77.02 | C+ |
| South Carolina | 57.12\% | 76.41 | C |
| Michigan | 57.10\% | 76.36 | C |
| Florida | 56.51\% | 74.65 | C |
| United States | 56.03\% | 73.26 | C |
| Kansas | 56.02\% | 73.23 | C |
| New Hampshire | 55.95\% | 73.03 | C |
| Pennsylvania | 55.74\% | 72.42 | C- |
| Indiana | 55.52\% | 71.78 | C- |
| Kentucky | 55.42\% | 71.50 | C- |
| Wyoming | 55.28\% | 71.09 | C- |
| West Virginia | 55.22\% | 70.92 | C- |
| Louisiana | 55.21\% | 70.89 | C- |
| Oklahoma | 55.10\% | 70.57 | C- |
| Rhode Island | 55.10\% | 70.57 | C- |
| Ohio | 54.92\% | 70.05 | C- |
| Wisconsin | 54.84\% | 69.82 | D+ |
| New Mexico | 54.72\% | 69.47 | D+ |
| New York | 54.41\% | 68.57 | D+ |
| Connecticut | 54.19\% | 67.94 | D+ |
| Montana | 53.94\% | 67.21 | D+ |
| Minnesota | 53.66\% | 66.40 | D |
| Mississippi | 53.63\% | 66.32 | D |
| New Jersey | 53.63\% | 66.32 | D |
| Maryland | 53.56\% | 66.11 | D |
| Alaska | 53.32\% | 65.42 | D |
| Vermont | 52.98\% | 64.43 | D |
| Missouri | 52.89\% | 64.17 | D |
| Nebraska | 51.59\% | 60.41 | D- |
| Massachusetts | 51.40\% | 59.86 | F |
| lowa | 51.36\% | 59.75 | F |
| North Dakota | 51.24\% | 59.40 | F |
| Illinois | 50.58\% | 57.49 | F |
| Delaware | 50.25\% | 56.53 | F |
| Hawaii | 49.79\% | 55.20 | F |
| South Dakota | 49.72\% | 55.00 | F |

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## Made a Hardship Withdrawal from Retirement Account

PERCENT OF ADULTS with a
self-directed employer plan or nonemployer plan who have answered "Yes" to the following survey question: "In the last 12 months, have you [or your spouse/partner] taken a hardship withdrawal from your retirement account(s)? "

DATA SOURCE

FINRA Investor Education Foundation, National Financial Capability Study, 2016 (2015 survey data)
http://www.usfinancialcapability.org/downloads.php

## HOW WE CALCULATED

 STATE GRADESThe grading system in this report gives the best state a score of $100\left(A_{+}\right)$and the worst state a grade of 55 (F). All other states, using a linear curve grading method (which is a mathematical computation), are given grades scaled between these two extremes.

| STATES ALPHABETICALLY |  |  |
| :---: | :---: | :---: |
|  | Data Point | Letter Grade |
| United States | 10.47\% | C+ |
| Alabama | 9.75\% | C+ |
| Alaska | 7.02\% | B |
| Arizona | 11.53\% | C |
| Arkansas | 15.85\% | D |
| California | 18.87\% | F |
| Colorado | 13.25\% | C- |
| Connecticut | 10.88\% | C+ |
| Delaware | 9.96\% | C+ |
| Florida | 20.60\% | F |
| Georgia | 15.92\% | D |
| Hawaii | 5.07\% | A- |
| Idaho | 4.97\% | A- |
| Illinois | 11.88\% | C |
| Indiana | 13.53\% | C- |
| lowa | 5.39\% | B+ |
| Kansas | 8.91\% | B- |
| Kentucky | 10.74\% | C+ |
| Louisiana | 10.06\% | C+ |
| Maine | 4.72\% | A- |
| Maryland | 9.84\% | C+ |
| Massachusetts | 6.26\% | B+ |
| Michigan | 8.13\% | B |
| Minnesota | 3.67\% | A |
| Mississippi | 16.59\% | D |
| Missouri | 8.09\% | B |
| Montana | 4.26\% | A- |
| Nebraska | 5.64\% | B+ |
| Nevada | 6.59\% | B+ |
| New Hampshire | 3.13\% | A |
| New Jersey | 7.99\% | B |
| New Mexico | 8.60\% | B- |
| New York | 16.21\% | D |
| North Carolina | 6.93\% | B |
| North Dakota | 1.37\% | A+ |
| Ohio | 10.33\% | C+ |
| Oklahoma | 11.70\% | C |
| Oregon | 12.91\% | C- |
| Pennsylvania | 11.03\% | C |
| Rhode Island | 13.53\% | C- |
| South Carolina | 11.10\% | C |
| South Dakota | 7.00\% | B |
| Tennessee | 10.71\% | C+ |
| Texas | 10.67\% | C+ |
| Utah | 7.50\% | B |
| Vermont | 0.91\% | A+ |
| Virginia | 12.21\% | C |
| Washington | 13.50\% | C- |
| West Virginia | 2.92\% | A |
| Wisconsin | 6.49\% | B+ |
| Wyoming | 6.09\% | B+ |


| STATES BY GRADE |  |  |  |
| :---: | :---: | :---: | :---: |
|  | Data Point | Curved Grade | Letter Grade |
| Vermont | 0.91\% | 100.00 | A+ |
| North Dakota | 1.37\% | 98.95 | A+ |
| West Virginia | 2.92\% | 95.41 | A |
| New Hampshire | 3.13\% | 94.93 | A |
| Minnesota | 3.67\% | 93.69 | A |
| Montana | 4.26\% | 92.34 | A- |
| Maine | 4.72\% | 91.29 | A- |
| Idaho | 4.97\% | 90.72 | A- |
| Hawaii | 5.07\% | 90.49 | A- |
| lowa | 5.39\% | 89.76 | B+ |
| Nebraska | 5.64\% | 89.19 | B+ |
| Wyoming | 6.09\% | 88.16 | B+ |
| Massachusetts | 6.26\% | 87.77 | B+ |
| Wisconsin | 6.49\% | 87.25 | B+ |
| Nevada | 6.59\% | 87.02 | B+ |
| North Carolina | 6.93\% | 86.24 | B |
| South Dakota | 7.00\% | 86.08 | B |
| Alaska | 7.02\% | 86.04 | B |
| Utah | 7.50\% | 84.94 | B |
| New Jersey | 7.99\% | 83.82 | B |
| Missouri | 8.09\% | 83.59 | B |
| Michigan | 8.13\% | 83.50 | B |
| New Mexico | 8.60\% | 82.43 | B- |
| Kansas | 8.91\% | 81.72 | B- |
| Alabama | 9.75\% | 79.80 | C+ |
| Maryland | 9.84\% | 79.59 | C+ |
| Delaware | 9.96\% | 79.32 | C+ |
| Louisiana | 10.06\% | 79.09 | C+ |
| Ohio | 10.33\% | 78.47 | C+ |
| United States | 10.47\% | 78.15 | C+ |
| Texas | 10.67\% | 77.69 | C+ |
| Tennessee | 10.71\% | 77.60 | C+ |
| Kentucky | 10.74\% | 77.53 | C+ |
| Connecticut | 10.88\% | 77.21 | C+ |
| Pennsylvania | 11.03\% | 76.87 | C |
| South Carolina | 11.10\% | 76.71 | C |
| Arizona | 11.53\% | 75.73 | C |
| Oklahoma | 11.70\% | 75.34 | C |
| Illinois | 11.88\% | 74.93 | C |
| Virginia | 12.21\% | 74.17 | C |
| Oregon | 12.91\% | 72.57 | C- |
| Colorado | 13.25\% | 71.80 | C- |
| Washington | 13.50\% | 71.23 | C- |
| Indiana | 13.53\% | 71.16 | C- |
| Rhode Island | 13.53\% | 71.16 | C- |
| Arkansas | 15.85\% | 65.86 | D |
| Georgia | 15.92\% | 65.70 | D |
| New York | 16.21\% | 65.03 | D |
| Mississippi | 16.59\% | 64.16 | D |
| California | 18.87\% | 58.95 | F |
| Florida | 20.60\% | 55.00 | F |

